

**BLAIR KIEL**

SENIOR ADVISOR



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**PROFESSIONAL EXPERIENCE**

Before joining RESOURCE, Blair had eight years experience in the corporate commercial real estate services field. He specialized in tenant representation and helped multi-market clients across the country in acquiring new business locations. Through working with tenant rep clients, Blair also helped in the disposition of existing real estate, and/or the leasing and marketing of space for specific building owners and/or developers. During those eight years, Blair was involved with over 6 Million square feet of space totalling more than 90.7 Million in gross sales volume.

Blair's role within RESOURCE is to help continue to grow and develop Team Industrial focusing on corporate tenant representation services, with selective Landlord representation. He plans to develop a base of local industrial users as well as multi-market clients across the country.

"Through our client focused process, we've been able to help our clients manage their real estate options which have allowed them to make the best real estate decision possible for their exclusive needs." Blair Kiel

It is Team Industrial's goal to fully understand, from start to finish, what factors are most important to the client as they continue to grow and expand their business, and to completely understand their specific real estate needs, goals and objectives.

**EDUCATION**

Mr. Kiel earned a B.A. in Marketing from the University of Notre Dame.

## BLAIR KIEL

SENIOR ADVISOR

### PROFESSIONAL SPECIALIZATIONS

- Industrial Tenant/Buyer Representation
- Corporate Real Estate Services
- Multi-Market Transaction Management Services
- Corporate Real Estate Consulting

### PROFESSIONAL AWARDS / ACHIEVEMENT

- Legendary Sports - CEO, Collegiate Sports Branding and Entertainment
- Caskey Achievement Strategies, Sales Coaching/Development
- Summit Realty Group, Partner, Corporate Commercial Real Estate Services
- Merrill Lynch, Financial Consultant
- Professional Football (8 years), Tampa Bay Buccaneers, Indianapolis Colts, and Green Bay Packers

### PROFESSIONAL AFFILIATIONS / INVOLVEMENT

- Licensed Indiana Real Estate Broker
- Certified Sales/Management Executive Coach-Development Dimensions International

### COMMUNITY ACTIVITIES

- Founding member of the Indiana Chapter of the Crohn's and Colitis Foundation
- For 12 consecutive years organized and chaired the Blair Kiel Celebrity Golf Outing which raised over 200,000 for Crohn's and Colitis Research
- Actively speak to various schools, companies, and other organizations on various topics ranging from football and life experiences to specific topics as desired by the group
- Coached and continue to coach youth sports for the past 12 years
- Past board member of Indiana Sports Corporation